

- Who are IWP clients or Leads;
- Who has a package (client) and who does not (lead).

You can ignore the PM Qualified tags as this relates to Private Markets. Can you quickly (and I would not waste too much time) cast your eye over the SCRUB file to see if I have missed any clients off or missed any packages. The file I got from Josh was from December so we may have some extra ones.

Kind regards,
Ian Salters



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